

Value Opportunity and Identification

A global consumer products manufacturer (Personal Care, Household & Cosmetics) deployed a Six Sigma / Lean Program and SCOR-based Supply Chain redesign.

•Market :

Consumer Products

•Client :

Turnover : \$1.3B

Customers : global

Employees : 16,000

CLIENT ISSUE

A global leader in Personal Care, Household & Cosmetics was facing critical capacity constraints in manufacturing, which were limiting revenue growth. They were also challenged with widespread quality issues that were driving up production costs through scrap, rework, expediting, and containment inspection. Significant transactional bottlenecks were extending order fulfillment times and there was little focus on cross-functional supply chain optimization. Customers were demanding improved first time quality, reduced costs, and improved delivery performance.

SOLUTION / APPROACH

- Executed "pilot" deployment projects to demonstrate the use of SCOR, Lean and Six Sigma inside the company
- Developed Corporate-wide Pro-Ex™ implementation program
- Trained Leadership teams and management teams from each division on SCOR, Lean & Six Sigma capabilities
- Implemented SCOR in one division to redesign the Supply Chain, free up capacity and readdress customer needs
- Cross-training Black Belts and Green Belts in applied use of Lean and Six Sigma methodologies and tools by execution of projects

CLIENT BENEFITS

- Developed a SCOR Project Portfolio for a critical Supply Chain valued at \$35M of annualized improvement opportunity
- Average savings from Black Belt projects over \$360,000
- Over 54 Black Belts have been trained
- Average savings from Green Belt problems over \$110,000
- Over 200 Green Belts trained
- Over 35 executives/business leaders trained in Executive Leadership workshops worldwide
- Over 80 managers/project sponsors trained worldwide

OUR DIFFERENTIATORS

- Proven process, tools & methodologies
- Consistent curriculum & delivery
- Executive Leadership coaching
- Experience in Six Sigma deployment



Lean



Six Sigma



Supply Chain



SAP



Change Mgt



Europe



North America



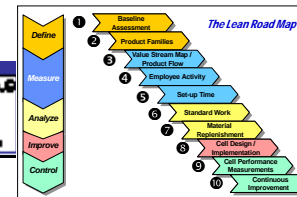
Asia/Pacific

We used a number of different tools & methodologies

Tailored Integration of Lean & Six Sigma



Lean Road Map



Deployment Involvement



Supply Chain Performance Baseline



Business Design & Project Selection



Culture Change Considerations

